

We Are The Z-Team!

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A PICTURE CAN BE WORTH 1,000 WORDS

When an accident happens, it's important to document the scene with as many photographs as possible. Photos that include the right information and from the right perspective can save your job and your reputation. That's why Zimmerman Truck Lines has been issuing and encouraging the use of cameras at the scene of every accident for almost 20 years.

Most of the time, photos will be used as evidence in an accident investigation. They can help to quickly determine what happened. They can also be used to quickly settle claims against the company.

Here are some picture-taking tips to help you get the best photos at an accident scene.

1. Take pictures of the roadway from all angles, including any skid marks or gouges in the roadway or on the pavement. Photograph them from the same distance on each side. Move back along the road so your photos show how you entered the area of the accident. Do the same thing from the other drivers' perspectives. Let the pictures tell the story of how the accident happened.
2. If any witnesses stop at the scene, photograph his or her license plate if possible. With plate numbers, witnesses can be found who will help support your side of the story. Of course you should get their names and phone numbers and have them talk to the police as well.
3. If other drivers or passengers leave their vehicles and are walking around uninjured, take a photo of them. This can be used to dispute claims of injuries that might be made later. However, DO NOT take pictures of anyone injured in an accident. A picture of an injured person cannot accurately show the extent of an injury. Pictures of blood and gore will likely only hurt your side of the story.
4. Take pictures of the vehicles or objects that were involved in the accident. Include multiple photos of damaged areas from different angles before any vehicles are moved.

Accident Tips

Anytime you are involved in an accident—no matter how minor—it can be stressful. It is important to prepare yourself for such a situation. Call for medical help if it is needed. Call the police if that is appropriate. Get all the other driver's information including his license, registration, and insurance info. **Take photographs of each of these documents** if possible to verify they were shown to you. Do everything you can to help, but never apologize or admit any fault or guilt. Only a proper investigation can determine fault. And many times information is discovered that you might not have been aware of at the time of the accident—information that can place some or all of the responsibility on other parties.

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TAKING PHOTOS OF AN ACCIDENT SCENE

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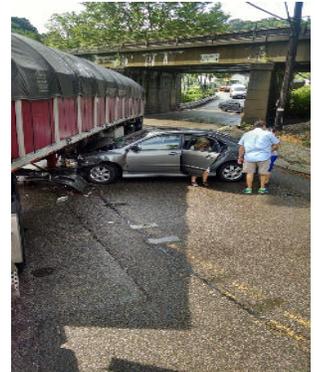
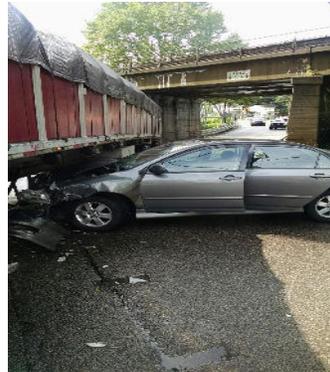
If the vehicles are moved or towed, more detailed pictures of vehicle damage can be taken at a place other than the accident scene if necessary.

5. Take photos of any traffic signals, traffic signs, and even places without signs if you have any indication that a sign used to or should be in a certain place, but isn't.

6. Remember to use your flash at night and stand at a distance within the range of the flash.

The company supplies disposable cameras as part of the accident kit in every truck. But today nearly everyone has a cell phone which can take high resolution photos and be sent immediately from the accident scene. Use of your cell phone for photos is encouraged, but if for any reason you need an accident camera or the one in your truck is expired, please see Geoff in Safety. It's good to know how to email or text photos from your phone, too.

[Example photos below taken by driver **Scott Immel** when a car crashed directly into his trailer after he exited from an underpass.]



MARCH ANNIVERSARIES

- Gary Beatty – 17 years
- Don Hassinger – 15 years
- Danny Hackenburg – 11 years
- Dan Hesketh – 10 years
- Norman Stever – 9 years
- Barb & Glenn Post – 5 years
- Mike McCaw – 3 years
- James Boyer – 2 years
- Ben Bentz – 2 years
- Karen & Brad Parson – 2 years
- Dale Snook – 2 years
- Clark Earnest – 1 year
- Chuck Miller – 1 year
- Gary Stidfole – 1 year



Geoff Hosband – 10 years

THE ESSENTIAL SEVEN

- Maintain proper following distance – at least seven seconds over 45 MPH.
- Observe the proper speed for weather and road conditions – slow down and double your following distance.
- Maintain one lane.
- Be attentive to the road ahead – look ahead as far as you can see.
- Avoid distractions. Scan your mirrors. Keep your eyes moving. Know what's around you.
- Yield the right of way to others.
- React properly to hazards. Make sure others see you – use your horns, lights, and signals.
- Bonus essential: report all accidents immediately. Call Geoff first, then Great West Casualty Company at 800-228-8040 and give all details to the representative who answers.

EMPLOYEE SPOTLIGHT: LARRY HUMMEL

Larry Hummel is the newest member of the ZTL management team, joining the company last July as the General Manager of Maintenance. And Larry is a man who has a view from many different perspectives.

He began his career working as a Class A mechanic at Smith Transfer in Carlisle. He eventually moved to McLean Trucking in Lebanon. In 1983 he started his own repair shop for medium and heavy truck repairs in Lewisberry, PA. While still running his repair business, in 1989 he also began driving part-time and for the next 12 years, he was a mechanic and a driver. In 2001 he went to manage the four maintenance facilities at J. P. Donmoyer in Ono, PA. And he came to ZTL in 2014 after Donmoyer sold their business.



Larry's specialties include developing effective preventive maintenance programs and investigating unique ways to improve fleet fuel economy as well as reduce maintenance costs. Right now, for example, Larry is working on creating specs for additional trucks which ZTL may acquire in 2015. He said, "By getting the right gear ratios in the rear transaxles, we can possibly improve fuel economy by 0.5 MPG. The rears along with the engine transmissions can be spec'd for the type of terrain the truck will drive. So cross-country trucks should have a different gearing spec than trucks that are only running in PA or the northeast." He's looking for volunteer drivers who want to participate in the terrain study. "It's a chance for any driver to learn about his or her driving habits and improve their fuel economy," he said.

Larry is an analyst and a self-described "numbers guy." This is how he puts it, "By analyzing the costs and performance of the Shop operation, we can actually manage and improve it. Repairing a broken piece of equipment is not enough. We can be more cost effective with a planned preventive maintenance program."

He's also a hands-on type. You can regularly find him in the shop inspecting something or offering some advice. His colleagues describe Larry as a thoughtful guy who is not in a hurry to make a mistake. Larry's always available no matter what the reason and he is often in his office long after regular office hours. He enjoys talking to drivers and is interested in making their jobs easier. His focus is on the Shop and its critical role in smooth operations.

Larry lives with his wife Shirley in Dillsburg.

NEW PICNIC AND NEW SURVEY

From last month: it's been decided that the company picnic will be Saturday August 15 at Del Grosso Amusement Park in Tipton. Mark your calendar and save the date! More details will be announced soon.

Now this month we want to know about your experiences when you connect your smart phone and/or laptop to the ZTL public access wi-fi network. Let us know where you can connect, signal strength, and quality and speed of the service. Put your thoughts in the suggestion box, text a message to 267-225-5782, or e-mail your ideas to newsletter@ztlinc.com.

We are listening, so let your voice be heard!

Handling A Tailgater

Keep cool.

Don't create any problems.

Don't speed up, they will just match your speed.

Gradually slow down to encourage them to pass and get out of your way.

Don't confuse them with quick lane changes.

Don't you be a tailgater. Set a professional example for everyone else to follow!

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NEWS BRIEFS

It's not too late to wish Belinda Dunklebarger a "Happy Brithday!" on February 28th!

Ron Zimmerman's birthday is March 19th. If you see Ron this month, be sure to wish him a "Happy Birthday!"

Please remember when your driver's license and medical card expires. It's your responsibility! If you need a DOT physical please remind Geoff 30 days in advance and he will try to schedule something for you.

Dates to remember

Spring Safety Meetings — April 11th & April 18th
10th Annual Kids Fun Fest — Saturday June 6th
Company Picnic, Del Grosso Park — Sat Aug 15th
Employee Appreciation Week — August 24th-28th

ZTL beanies are available for \$8.00 each through. We have black, red, and white. Please let Gina know if you would like one!

Together we can make it better!

QUOTES FOR THE MONTH

"You will never know your limits until you push yourself to them."

—Unknown

The ten most important two letter words :

"If it is to be, it is up to me!"

— William H Johnsen